



## **Person Specification**

Job Title: Solicitor

Attributes	Essential	Desirable
Experience	<ul> <li>Minimum of 2 years relevant post qualifying experience, including recent Sheriff Court experience.</li> </ul>	
Education, qualifications & training	<ul> <li>Educated to degree level or equivalent.</li> <li>Holds, or is entitled to hold, a full Practising Certificate issued by the Law Society of Scotland.</li> <li>Commitment to own CPD.</li> </ul>	
Skills & knowledge	<ul> <li>Excellent communication skills – both written and oral.</li> <li>Excellent negotiation and influencing skills.</li> <li>Understanding of Equality and Diversity issues.</li> <li>IT literate, demonstrating experience with IT language and processes, using the most effective methods to communicate and manage information.</li> </ul>	

Key Performance Outcomes	Essential	Desirable
Effective communication	<ul> <li>Clear and concise oral and written communication skills.</li> <li>Ability to select appropriate communication style and methods depending on the needs and abilities of the audience.</li> <li>Addresses difficult issues so people are kept well informed.</li> </ul>	Articulate and positive communicator.
Flexibility	<ul> <li>Is open minded to suggestions about how to improve processes within the Care Inspectorate.</li> <li>Applies regulation and standards sensibly and understands where a flexible approach might be required.</li> <li>Exercises professional judgement when considering options and outcomes.</li> </ul>	
Improvement focus	<ul> <li>Uses knowledge and experience to gather and consolidate information in order to make appropriate changes &amp; improvements.</li> <li>Aware of trends and changes and maintains professional knowledge and skills.</li> <li>Encourages and promotes new ideas.</li> </ul>	<ul> <li>Rethinks traditional ways of doing things to create opportunities to improve.</li> </ul>
Objective decision making	<ul> <li>Uses evidence to influence others towards a course of action.</li> <li>Builds a network of contracts to increase circle of influence.</li> <li>Influences others by example and acts as a professional role model.</li> <li>Focuses on key benefits to get message across.</li> <li>Balances the need for careful decision making with the need for action.</li> <li>Ensures all options are considered in order to make the right decisions.</li> <li>Makes effective decisions based on critical evaluation of all relevant facts and evidence.</li> </ul>	<ul> <li>Anticipates likely objections and builds responses into argument/approa ch.</li> </ul>
	<ul> <li>Considers Care Inspectorate values in relation to impact of their decisions.</li> </ul>	

Please note – these are key performance outcomes to be used to recruit into the role.